Subject: Re: Creative PR Agencies // Branding Refresh
From: Jonathan Williams <jwilliams@labattleship.com>
Date: 12/01/2017 04:08 PM
To: Lorena Parker <lparker@sanpedrobid.com>
CC: "Baker, Arley" <ABaker@portla.org>, Greg Morena
<greg@thealbright.com>, Monica Simpson <msimpson@sanpedrobid.com>

I have also discussed with Arley to have their firm do a presentation on what they are doing at one of the next committee meetings. Should we hold off until we find a firm?

I recall from the committee conversation that we are not necessarily looking for collateral or any of the such in this first run.

I believe we are looking at them for high level public facing slogan / messaging in phase 1. They would look at the assets, speak to some of the knowledgeable stakeholders with targeted questions, review online information on the area, possibly survey visitors on a busy day, and then with the data drill down the overarching message / look and feel of what the district is. Once we have this identified, then we would go into a phase 2. I envision phase 2 being separate and would be how we implement. This would probably be more in your world and also utilize internal personnel.

On Fri, Dec 1, 2017 at 3:12 PM, Lorena Parker <<u>lparker@sanpedrobid.com</u>> wrote:

Good afternoon,

In preparation for our board meeting, Monica has researched some creative PR firms. See below.

How do you want to proceed? Do a few of you want to interview them?

Let me know.

Kind regards,

Lorena Parker *Executive Director San Pedro Property Owners' Alliance* **San Pedro Historic Waterfront Business Improvement District** <u>390 W. 7th Street | San Pedro, CA 90731</u> T <u>310.832.2183 | F 310.832.0685</u> <u>Lparker@sanpedrobid.com</u> <u>www.sanpedrobid.com</u>

------ Forwarded message ------From: **Monica Simpson** <<u>msimpson@sanpedrobid.com</u>> Date: Wed, Nov 29, 2017 at 9:15 PM Subject: Creative PR Agencies // Branding Refresh To: Lorena Parker <<u>lparker@sanpedrobid.com</u>>

Hi Lorena!

Agency Suggestions for Brand/Website Refresh & Logo Design:

First steps: determine exact needs (example: new Logo, new website, branding slogan, collateral, brochures...etc).

Next steps: schedule agency consultation and get quotes once scope of work is outlined.

Here's a few I recommend depending on budget:

Eat.Work.Sleep.

Location: El Segundo, CA Clients have included: Kia & Mattel <u>https://www.eatsleepwork.com/</u> Budget: \$2500*

David & Goliath

Location: El Segundo, CA Clients have included: California Lottery, KIA <u>http://www.dng.com/</u> Budget: \$3500+*

Isadora Digital Agency

Location: Manhattan Beach, CA http://isadoradigitalagency.com/web-experiences (Services include entire web eco-systems) Budget: \$2k-\$5k*

Six Degrees LA

Location: Miracle Mile (LA) (Most experience in Restaurant/Hospitality but have done other brands). They have a very fun and fresh approach. I think they would be up for the challenge! http://sixdegreesla.com/

*All dollar prices are estimates based on tentative scope of work, these are not official quotes from agencies.

Let me know if you have any questions! Talk soon!

--Kind Regards,

Jonathan Williams President & CEO

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